## Greater Verde Valley Industry Analysis

| Jobs (2016) | 22,394 |
| :--- | :--- |
| Average Earnings (2016) | $\$ 39,312$ |
| Completions (2015) | 87 |
| GRP $(2016)$ | $\$ 1,497,520,686$ |
| Exports (2016) | $\$ 3,065,977,149$ |
| Imports $(2016)$ | $\$ 3,863,615,272$ |

Gross Regional Product

| $\$ 888,723,060$ |
| :---: | :---: | :---: | :---: |
| Earnings (2016) |$\quad$| $\$ 468,572,825$ |
| :---: |
| Property Income (2016) | | $\$ 140,224,801$ |
| :---: |
| Taxes on Production |
| (2016) |$\quad$| $\$ 1,497,520,686$ |
| :---: |
| Total GRP (2016) |


| Imports 2016 | $\$ 515,056,547$ |
| :---: | :---: |
| $\$ 3,863,615,272$ |  |
| $88 \%$ of Demand | Locally Produced \& Consumed (2016) |
| Exports 2016 | $12 \%$ of Demand |
| $\$ 3,065,977,149$ | $86 \%$ of Supply |

## Largest Industries



| Industry | 2016 Jobs | 2017 Jobs | Change in Jobs (20162017) | \% Change | 2016 Earnings Per Worker |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Landscaping Services | 307 | 315 | 9 | $3 \%$ | \$23,420 |
| Outpatient Mental Health and Substance Abuse Centers | 273 | 301 | 28 | 10\% | \$55,571 |
| Janitorial Services | 263 | 261 | -2 | -1\% | \$17,910 |
| Offices of Real Estate Agents and Brokers | 238 | 237 | -2 | -1\% | \$40,372 |
| Plumbing, Heating, and AirConditioning Contractors | 236 | 236 | 0 | 0\% | \$45,075 |
| Offices of Physicians (except Mental Health Specialists) | 229 | 231 | 2 | 1\% | \$83,931 |
| Elementary and Secondary Schools | 211 | 208 | -3 | -1\% | \$33,645 |
| Home Health Care Services | 207 | 224 | 17 | 8\% | \$26,329 |
| Site Preparation Contractors | 204 | 196 | -8 | -4\% | \$34,471 |

## Highest Paying Industries



| Industry | 2016 Jobs | 2017 Jobs | Change in <br> Jobs (2016- <br> 2017) | \% Change | 2016 <br> Earnings Per <br> Worker |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Brokers | 31 | 36 | 5 | $16 \%$ | $\$ 73,891$ |
| Natural Gas Distribution | 61 | 59 | -2 | $-3 \%$ | $\$ 69,853$ |
| Engineering Services | 369 | 375 | 6 | $2 \%$ | $\$ 69,702$ |
| General Medical and Surgical <br> Hospitals | 121 | 105 | -16 | $-13 \%$ | $\$ 69,600$ |
| Other Aircraft Parts and Auxiliary <br> Equipment Manufacturing | 22 | 23 | 1 | $5 \%$ | $\$ 69,205$ |
| Investment Advice | 47 | 48 | 1 | $2 \%$ | $\$ 69,079$ |
| Ready-Mix Concrete <br> Manufacturing | 125 | 138 | 13 | $10 \%$ | $\$ 68,959$ |
| Paper Bag and Coated and <br> Treated Paper Manufacturing | 63 | 62 | -1 | $-2 \%$ | $\$ 67,336$ |
| US Postal Service | 34 | 36 | 2 | $6 \%$ | $\$ 67,130$ |
| Confectionery Merchant <br> Wholesalers |  |  |  |  |  |

## Fastest Growing Industries



| Industry | 2008 Jobs | 2016 Jobs | Change in <br> Jobs (2008- <br> 2016) | \% Change | Earnings Per <br> Worker |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Full-Service Restaurants | 1,459 | 1,754 | 295 | $20 \%$ | $\$ 22,019$ |
| Limited-Service Restaurants | 386 | 638 | 252 | $65 \%$ | $\$ 17,167$ |
| Nursing Care Facilities (Skilled <br> Nursing Facilities) | 339 | 574 | 235 | $69 \%$ | $\$ 42,606$ |
| Outpatient Mental Health and <br> Substance Abuse Centers | 139 | 273 | 134 | $96 \%$ | $\$ 55,571$ |
| Paper Bag and Coated and <br> Treated Paper Manufacturing | 0 | 125 | 125 | $0 \%$ | $\$ 68,959$ |
| Unclassified Industry | 8 | 119 | 112 | $1,464 \%$ | $\$ 31,770$ |
| Hotels (except Casino Hotels) <br> and Motels | 1,089 | 1,182 | 93 | $9 \%$ | $\$ 28,805$ |
| Federal Government, Civilian, <br> Excluding Postal Service | 354 | 427 | 73 | $21 \%$ | $\$ 95,643$ |
| Wineries | 34 | 96 | 62 | $182 \%$ | $\$ 35,507$ |
| Home Health Care Services | 147 | 207 | 60 | $40 \%$ | $\$ 26,329$ |
| Educational Support Services | 20 | 65 | 45 | $231 \%$ | $\$ 38,109$ |


| Industry | 2008 Jobs | 2016 Jobs | Change in <br> Jobs (2008- <br> 2016) | \% Change | Earnings Per <br> Worker |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Religious Organizations | 267 | 312 | 45 | $17 \%$ | $\$ 17,116$ |
| Services for the Elderly and <br> Persons with Disabilities | 58 | 100 | 42 | $72 \%$ | $\$ 22,206$ |
| Landscaping Services | 267 | 307 | 40 | $15 \%$ | $\$ 23,420$ |
| All Other General Merchandise <br> Stores | 68 | 107 | 39 | $57 \%$ | $\$ 18,003$ |
| Conveyor and Conveying <br> Equipment Manufacturing | 5 | 43 | 38 | $711 \%$ | $\$ 40,150$ |
| Women's Clothing Stores | 26 | 61 | 36 | $138 \%$ | $\$ 17,546$ |
| All Other Amusement and <br> Recreation Industries | 65 | 100 | 34 | $52 \%$ | $\$ 22,498$ |
| Semiconductor Machinery <br> Manufacturing | 0 | 33 | 33 | $0 \%$ | $\$ 48,514$ |
| Sporting Goods Stores | 32 | 64 | 32 | $100 \%$ | $\$ 25,834$ |

## Most Competitive Industries



| Industry | Job Change | Ind Mix <br> Effect | Nat Growth <br> Effect | Expected <br> Change | Competitive <br> Effect | Earnings Per <br> Worker |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
| Nursing Care <br> Facilities (Skilled <br> Nursing <br> Facilities) | 235 |  | -8 | 13 | 5 | 230 |


| Industry | Job Change | Ind Mix Effect | Nat Growth Effect | Expected Change | Competitive Effect | $2016$ <br> Earnings Per Worker |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| and Motels |  |  |  |  |  |  |
| Wineries | 62 | 14 | 1 | 15 | 47 | \$35,507 |
| Federal Government, Civilian, Excluding Postal Service | 73 | 16 | 13 | 29 | 44 | \$95,643 |
| Religious Organizations | 45 | -6 | 10 | 4 | 41 | \$17,116 |
| Educational Support Services | 45 | 6 | 1 | 7 | 38 | \$38,109 |
| Conveyor and Conveying Equipment Manufacturing | 38 | 0 | 0 | 0 | 38 | \$40,150 |
| Women's Clothing Stores | 36 | -1 | 1 | 0 | 36 | \$17,546 |
| Semiconductor <br> Machinery Manufacturing | 33 | 0 | 0 | 0 | 33 | \$48,514 |
| Convention and Visitors Bureaus | 31 | -1 | 1 | 0 | 31 | \$54,179 |
| Pharmaceutical Preparation Manufacturing | 30 | 0 | 0 | 0 | 30 | \$88,566 |
| Natural Gas Distribution | 27 | 0 | 0 | 0 | 27 | \$73,891 |
| Theater <br> Companies and Dinner Theaters | 28 | 1 | 1 | 2 | 27 | \$15,640 |
| Mail-Order Houses | 11 | -19 | 3 | -16 | 26 | \$37,231 |
| Sporting Goods Stores | 32 | 5 | 1 | 6 | 26 | \$25,834 |

## Greater Verde Valley Occupation Analysis

## Largest Occupations \& Wages



| Occupation | 2016 Jobs | 2017 Jobs | Change in Jobs (20162017) | \% Change | 2015 Median Hourly Earnings |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Personal Care Aides | 342 | 357 | 14 | 4\% | \$9.88 |
| Registered Nurses | 322 | 338 | 16 | 5\% | \$34.11 |
| General and Operations Managers | 311 | 318 | 7 | 2\% | \$35.14 |
| Stock Clerks and Order Fillers | 299 | 305 | 6 | 2\% | \$10.12 |
| Maintenance and Repair Workers, General | 271 | 279 | 8 | 3\% | \$15.79 |
| First-Line Supervisors of Office and Administrative Support Workers | 265 | 270 | 6 | 2\% | \$20.70 |
| Customer Service Representatives | 254 | 261 | 7 | 3\% | \$13.72 |
| Bookkeeping, Accounting, and Auditing Clerks | 245 | 246 | 1 | 1\% | \$17.38 |
| Laborers and Freight, Stock, and Material Movers, Hand | 238 | 243 | 5 | 2\% | \$12.00 |
| First-Line Supervisors of Food Preparation and Serving Workers | 222 | 230 | 8 | 4\% | \$14.12 |
| Heavy and Tractor-Trailer Truck Drivers | 221 | 226 | 4 | 2\% | \$16.82 |
| Firefighters | 221 | 221 | 1 | 0\% | \$20.55 |
| Carpenters | 214 | 210 | -4 | -2\% | \$15.79 |
| Hotel, Motel, and Resort Desk Clerks | 212 | 221 | 9 | 4\% | \$10.22 |
| Dishwashers | 209 | 213 | 4 | 2\% | \$8.90 |
| Construction Laborers | 209 | 208 | -1 | -1\% | \$12.78 |
| Police and Sheriff's Patrol Officers | 207 | 208 | 1 | 0\% | \$29.24 |
| Food Preparation Workers | 205 | 211 | 6 | 3\% | \$9.70 |
| Nursing Assistants | 195 | 212 | 17 | 9\% | \$13.54 |

## Fastest Growing Occupations



| Occupation | 2008 Jobs | 2016 Jobs | Change in <br> Jobs (2008- <br> 2016) | \% Change | 2015 Median <br> Hourly <br> Earnings |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Waiters and Waitresses | 767 | 904 | 137 | $18 \%$ | $\$ 8.99$ |
| Personal Care Aides | 238 | 342 | 104 | $44 \%$ | $\$ 9.88$ |
| Combined Food Preparation <br> and Serving Workers, Including <br> Fast Food | 265 | 365 | 100 | $38 \%$ | $\$ 9.13$ |
| Cooks, Restaurant | 299 | 375 | 76 | $26 \%$ | $\$ 11.14$ |
| First-Line Supervisors of Food <br> Preparation and Serving <br> Workers | 168 | 222 | 54 | $32 \%$ | $\$ 14.12$ |
| Registered Nurses | 270 | 322 | 52 | $19 \%$ | $\$ 34.11$ |
| Nursing Assistants | 145 | 195 | 50 | $35 \%$ | $\$ 13.54$ |
| Maids and Housekeeping <br> Cleaners | 517 | 560 | 43 | $8 \%$ | $\$ 9.87$ |
| Cooks, Fast Food | 90 | 126 | 36 | $40 \%$ | $\$ 9.47$ |
| Nonfarm Animal Caretakers | 98 | 133 | 35 | $36 \%$ | $\$ 10.94$ |
| Landscaping and <br> Groundskeeping Workers | 345 | 35 | $11 \%$ | $\$ 11.78$ |  |


| Occupation | 2008 Jobs | 2016 Jobs | Change in Jobs (20082016) | \% Change | 2015 Median Hourly Earnings |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Food Preparation Workers | 172 | 205 | 33 | 19\% | \$9.70 |
| Dishwashers | 180 | 209 | 30 | 16\% | \$8.90 |
| Licensed Practical and Licensed Vocational Nurses | 82 | 111 | 29 | 36\% | \$22.81 |
| Managers, All Other | 123 | 149 | 26 | 21\% | \$20.32 |
| Healthcare Social Workers | 63 | 87 | 24 | 39\% | \$27.67 |
| Dining Room and Cafeteria Attendants and Bartender Helpers | 125 | 148 | 23 | 18\% | \$8.91 |
| Hotel, Motel, and Resort Desk Clerks | 191 | 212 | 21 | 11\% | \$10.22 |
| Hosts and Hostesses, <br> Restaurant, Lounge, and Coffee Shop | 106 | 125 | 20 | 19\% | \$8.97 |
| Medical Secretaries | 156 | 173 | 17 | 11\% | \$14.59 |
| Tire Repairers and Changers | 25 | 41 | 16 | 64\% | \$10.51 |
| Counter Attendants, Cafeteria, Food Concession, and Coffee Shop | 45 | 58 | 13 | 30\% | \$8.97 |
| Food Servers, Nonrestaurant | 54 | 67 | 13 | 24\% | \$9.53 |
| Marriage and Family Therapists | 17 | 30 | 13 | 74\% | \$28.58 |
| Clergy | 46 | 59 | 13 | 28\% | \$20.38 |
| Hairdressers, Hairstylists, and Cosmetologists | 68 | 81 | 13 | 18\% | \$10.49 |
| Printing Press Operators | 34 | 46 | 12 | $36 \%$ | \$16.49 |
| Home Health Aides | 65 | 77 | 12 | 19\% | \$11.62 |
| Graphic Designers | 45 | 57 | 12 | 26\% | \$16.48 |
| Separating, Filtering, Clarifying, Precipitating, and Still Machine Setters, Operators, and Tenders | 5 | 16 | 11 | 240\% | \$18.45 |

Highest Occupation Location Quotient


|  | 2016 Jobs | 2017 Jobs | \% Change | 2016 LQ | 2017 LQ | \% Change <br> LQ | 2015 <br> Median <br> Hourly <br> Earnings |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Occupation |  |  |  |  |  |  |  |


| Occupation | 2016 Jobs | 2017 Jobs | \% Change | 2016 LQ | 2017 LQ | \% Change LQ | $2015$ <br> Median Hourly Earnings |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Operations Specialists |  |  |  |  |  |  |  |
| Fire Inspectors and Investigators | 10 | 10 | 0\% | 5.88 | 5.81 | -1\% | \$26.15 |
| Farm Labor Contractors | 1 | 2 | 19\% | 5.57 | 6.41 | 15\% | \$18.41 |
| Curators | 9 | 10 | 3\% | 5.36 | 5.35 | 0\% | \$20.63 |
| Lodging <br> Managers | 35 | 36 | 2\% | 5.34 | 5.39 | 1\% | \$24.85 |
| Marriage and Family Therapists | 30 | 32 | 5\% | 5.23 | 5.30 | 1\% | \$28.58 |
| Electric Motor, Power Tool, and Related Repairers | 12 | 12 | -2\% | 4.86 | 4.70 | -3\% | \$15.91 |
| Firefighters | 221 | 221 | 0\% | 4.80 | 4.76 | -1\% | \$20.55 |
| Manufactured Building and Mobile Home Installers | 2 | 2 | -1\% | 4.08 | 4.07 | 0\% | \$13.49 |
| First-Line Supervisors of Police and Detectives | 59 | 59 | 0\% | 4.05 | 4.03 | 0\% | \$41.11 |
| Stonemasons | 10 | 9 | -11\% | 4.05 | 3.60 | -11\% | \$11.38 |
| Animal Trainers | 18 | 19 | 3\% | 3.93 | 3.97 | 1\% | \$13.28 |
| Entertainment <br> Attendants and <br> Related <br> Workers, All Other | 9 | 9 | 2\% | 3.87 | 3.84 | -1\% | \$12.03 |
| Nonfarm Animal | 133 | 139 | 5\% | 3.82 | 3.85 | 1\% | \$10.94 |


| Occupation | 2016 Jobs | 2017 Jobs | \% Change | 2016 LQ | 2017 LQ | \% Change LQ | 2015 <br> Median Hourly Earnings |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Caretakers |  |  |  |  |  |  |  |
| Hearing Aid Specialists | 3 | 3 | 2\% | 3.79 | 3.72 | -2\% | \$25.87 |
| Prosthodontists | 1 | 1 | 1\% | 3.72 | 3.69 | -1\% | \$76.30 |
| Water and <br> Wastewater Treatment Plant and System Operators | 61 | 61 | 0\% | 3.69 | 3.65 | -1\% | \$19.85 |
| Control and Valve Installers and Repairers, Except Mechanical Door | 22 | 23 | 4\% | 3.64 | 3.70 | 2\% | \$20.24 |
| Healthcare Social Workers | 87 | 92 | 6\% | 3.57 | 3.63 | 2\% | \$27.67 |
| Print Binding and Finishing Workers | 25 | 26 | 3\% | 3.34 | 3.51 | 5\% | \$12.34 |
| Roofers | 71 | 72 | 1\% | 3.30 | 3.29 | 0\% | \$18.22 |
| Jewelers and Precious Stone and Metal Workers | 17 | 17 | -1\% | 3.27 | 3.26 | 0\% | \$14.17 |
| Agricultural Workers, All Other | 6 | 6 | -1\% | 3.20 | 3.14 | -2\% | \$19.67 |
| Automotive Glass Installers and Repairers | 9 | 9 | 4\% | 3.15 | 3.20 | 2\% | \$13.91 |
| Forest and Conservation Technicians | 15 | 15 | 2\% | 3.13 | 3.18 | 1\% | \$13.79 |

Top 96 Occupations, Wages \& Annual Openings

| Description | Avg. <br> Hourly <br> Earnings | $\begin{aligned} & 2016 \\ & \text { Jobs } \end{aligned}$ | $\begin{aligned} & 2017 \\ & \text { Jobs } \end{aligned}$ | $\begin{aligned} & 2016- \\ & 2017 \end{aligned}$ <br> Change | $\begin{aligned} & 2016- \\ & 2017 \% \end{aligned}$ <br> Change | Annual Openings | Pct. 75 <br> Hourly <br> Earnings | Pct. 10 <br> Hourly <br> Earnings | Competitive <br> Effect |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Top Executives | \$40.79 | 368 | 376 | 8 | 2\% | 17 | \$49.63 | \$16.55 | 1 |
| Advertising, <br> Marketing, <br> Promotions, Public <br> Relations, and Sales <br> Managers | \$50.51 | 54 | 56 | 2 | 4\% | Insf. Data | \$67.35 | \$24.21 | 1 |
| Operations <br> Specialties <br> Managers | \$41.83 | 143 | 147 | 4 | 3\% | Insf. Data | \$47.71 | \$24.40 | 1 |
| Other Management Occupations | \$25.79 | 536 | 542 | 6 | 1\% | 23 | \$30.94 | \$15.52 | 1 |
| Business Operations Specialists | \$26.44 | 408 | 418 | 10 | 2\% | 18 | \$31.29 | \$16.04 | 2 |
| Financial Specialists | \$26.19 | 229 | 234 | 5 | 2\% | 11 | \$31.57 | \$17.01 | 1 |
| Computer Occupations | \$26.56 | 183 | 187 | 4 | 2\% | Insf. Data | \$31.67 | \$17.44 | (1) |
| Architects, <br> Surveyors, and <br> Cartographers | \$27.05 | 22 | 22 | 0 | 0\% | Insf. Data | \$30.13 | \$19.37 | (1) |
| Engineers | \$36.92 | 92 | 92 | 0 | 0\% | Insf. Data | \$41.97 | \$24.24 | (1) |
| Drafters, <br> Engineering <br> Technicians, and <br> Mapping <br> Technicians | \$24.86 | 53 | 52 | (1) | (2\%) | Insf. Data | \$28.08 | \$16.91 | (2) |
| Life Scientists | \$29.16 | 28 | 29 | 1 | 4\% | Insf. Data | \$34.18 | \$19.54 | 0 |
| Physical Scientists | \$30.71 | 20 | 20 | 0 | 0\% | Insf. Data | \$36.57 | \$20.52 | 0 |
| Social Scientists and Related Workers | \$28.76 | 46 | 47 | 1 | 2\% | Insf. Data | \$33.36 | \$21.58 | 0 |


| Life, Physical, and Social Science Technicians | \$16.62 | 35 | 36 | 1 | 3\% | Insf. Data | \$19.77 | \$12.12 | 0 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Counselors, Social Workers, and Other Community and Social Service Specialists | \$21.63 | 380 | 402 | 22 | 6\% | 31 | \$25.01 | \$14.74 | 13 |
| Religious Workers | \$20.69 | 93 | 97 | 4 | 4\% | Insf. Data | \$24.11 | \$13.41 | 2 |
| Lawyers, Judges, and Related Workers | \$41.37 | 69 | 70 | 1 | 1\% | Insf. Data | \$49.11 | \$26.54 | 0 |
| Legal Support Workers | \$21.84 | 20 | 20 | 0 | 0\% | Insf. Data | \$24.44 | \$16.68 | (0) |
| Postsecondary <br> Teachers | \$29.69 | 26 | 28 | 2 | 8\% | Insf. Data | \$37.58 | \$15.72 | 2 |
| Preschool, Primary, <br> Secondary, and <br> Special Education <br> School Teachers | \$19.36 | 451 | 448 | (3) | (1\%) | 11 | \$22.24 | \$14.52 | (6) |
| Other Teachers and Instructors | \$18.01 | 170 | 174 | 4 | 2\% | Insf. Data | \$20.75 | \$12.39 | 0 |
| Librarians, Curators, and Archivists | \$20.29 | 44 | 44 | 0 | 0\% | Insf. Data | \$24.78 | \$13.26 | (0) |
| Other Education, <br> Training, and Library <br> Occupations | \$13.31 | 186 | 187 | 1 | 1\% | Insf. Data | \$15.14 | \$9.15 | (2) |
| Art and Design Workers | \$14.49 | 190 | 194 | 4 | 2\% | Insf. Data | \$16.07 | \$11.46 | 1 |
| Entertainers and Performers, Sports and Related Workers | \$17.00 | 165 | 167 | 2 | 1\% | Insf. Data | \$17.72 | \$11.47 | (1) |
| Media and <br> Communication <br> Workers | \$16.56 | 136 | 137 | 1 | 1\% | Insf. Data | \$18.48 | \$12.82 | (1) |
| Media and <br> Communication <br> Equipment Workers | \$14.35 | 61 | 63 | 2 | 3\% | Insf. Data | \$15.95 | \$11.14 | 0 |


| Health Diagnosing and Treating Practitioners | \$45.36 | 643 | 670 | 27 | 4\% | 43 | \$52.10 | \$30.66 | 12 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Health Technologists and Technicians | \$22.77 | 429 | 449 | 20 | 5\% | 28 | \$25.94 | \$17.56 | 10 |
| Other Healthcare <br> Practitioners and <br> Technical <br> Occupations | \$25.16 | 17 | 18 | 1 | 6\% | Insf. Data | \$33.39 | \$13.63 | (0) |
| Nursing, Psychiatric, and Home Health Aides | \$13.55 | 277 | 300 | 23 | 8\% | 31 | \$15.35 | \$9.96 | 14 |
| Occupational <br> Therapy and <br> Physical Therapist <br> Assistants and Aides | \$18.25 | 25 | 26 | 1 | 4\% | Insf. Data | \$21.71 | \$12.02 | 1 |
| Other Healthcare <br> Support Occupations | \$15.26 | 233 | 240 | 7 | 3\% | 11 | \$17.47 | \$11.53 | 1 |
| Supervisors of Protective Service Workers | \$36.44 | 149 | 149 | 0 | 0\% | Insf. Data | \$43.18 | \$23.23 | (0) |
| Fire Fighting and Prevention Workers | \$21.25 | 231 | 232 | 1 | 0\% | Insf. Data | \$26.54 | \$12.37 | (1) |
| Law Enforcement Workers | \$26.94 | 250 | 251 | 1 | 0\% | Insf. Data | \$30.29 | \$20.06 | 0 |
| Other Protective Service Workers | \$14.06 | 94 | 96 | 2 | 2\% | Insf. Data | \$15.98 | \$9.90 | 0 |
| Supervisors of Food <br> Preparation and <br> Serving Workers | \$15.91 | 255 | 265 | 10 | 4\% | 17 | \$19.08 | \$9.98 | 3 |
| Cooks and Food <br> Preparation Workers | \$10.79 | 798 | 824 | 26 | 3\% | 49 | \$11.89 | \$8.82 | 9 |
| Food and Beverage Serving Workers | \$10.03 | 1,553 | 1,607 | 54 | $3 \%$ | 123 | \$9.95 | \$8.26 | 16 |
| Other Food <br> Preparation and | \$9.14 | 493 | 507 | 14 | $3 \%$ | 40 | \$9.42 | \$8.25 | 4 |


| Serving Related Workers |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Supervisors of Building and Grounds Cleaning and Maintenance Workers | \$17.16 | 100 | 102 | 2 | 2\% | Insf. Data | \$19.71 | \$13.08 | 0 |
| Building Cleaning and Pest Control Workers | \$11.00 | 1,045 | 1,071 | 26 | 2\% | 50 | \$12.20 | \$8.68 | 8 |
| Grounds <br> Maintenance <br> Workers | \$11.95 | 368 | 377 | 9 | 2\% | 16 | \$13.15 | \$9.09 | 2 |
| Supervisors of Personal Care and Service Workers | \$15.72 | 54 | 55 | 1 | 2\% | Insf. Data | \$16.56 | \$10.18 | (0) |
| Animal Care and Service Workers | \$11.92 | 151 | 158 | 7 | 5\% | 11 | \$12.68 | \$9.41 | 2 |
| Entertainment <br> Attendants and <br> Related Workers | \$10.72 | 80 | 81 | 1 | 1\% | Insf. Data | \$11.41 | \$9.09 | (0) |
| Funeral Service <br> Workers | Insf. Data | <10 | <10 | Insf. <br> Data | Insf. <br> Data | 0 | Insf. <br> Data | Insf. <br> Data | (0) |
| Personal <br> Appearance Workers | \$10.72 | 121 | 124 | 3 | 2\% | Insf. Data | \$11.40 | \$8.75 | 1 |
| Baggage Porters, <br> Bellhops, and <br> Concierges | \$11.83 | 22 | 24 | 2 | 9\% | Insf. Data | \$12.69 | \$8.92 | 1 |
| Tour and Travel Guides | \$14.17 | 71 | 73 | 2 | $3 \%$ | Insf. Data | \$15.26 | \$12.38 | (0) |
| Other Personal Care and Service Workers | \$10.50 | 582 | 598 | 16 | 3\% | 29 | \$11.68 | \$8.44 | (2) |
| Supervisors of Sales Workers | \$17.03 | 423 | 428 | 5 | 1\% | 15 | \$19.95 | \$10.54 | 2 |
| Retail Sales Workers | \$10.83 | 1,785 | 1,817 | 32 | 2\% | 101 | \$11.56 | \$8.59 | 11 |


| Sales <br> Representatives, <br> Services | \$21.16 | 224 | 227 | 3 | 1\% | Insf. Data | \$23.62 | \$12.63 | (1) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Sales <br> Representatives, <br> Wholesale and <br> Manufacturing | \$25.25 | 91 | 95 | 4 | 4\% | Insf. Data | \$29.93 | \$15.22 | 2 |
| Other Sales and Related Workers | \$16.01 | 276 | 276 | 0 | 0\% | Insf. Data | \$18.78 | \$12.11 | (2) |
| Supervisors of Office and Administrative Support Workers | \$21.71 | 265 | 270 | 5 | 2\% | Insf. Data | \$26.75 | \$12.85 | 1 |
| Financial Clerks | \$16.76 | 459 | 462 | 3 | 1\% | 13 | \$19.16 | \$11.55 | 1 |
| Information and Record Clerks | \$13.54 | 800 | 822 | 22 | 3\% | 48 | \$15.39 | \$9.76 | 8 |
| Material Recording, <br> Scheduling, <br> Dispatching, and <br> Distributing Workers | \$14.60 | 530 | 541 | 11 | 2\% | 27 | \$16.83 | \$10.58 | 5 |
| Secretaries and Administrative Assistants | \$15.97 | 613 | 621 | 8 | 1\% | 15 | \$18.64 | \$11.10 | 1 |
| Other Office and Administrative Support Workers | \$14.69 | 497 | 503 | 6 | 1\% | 17 | \$17.64 | \$9.43 | (1) |
| Supervisors of Farming, Fishing, and Forestry Workers | \$24.83 | 13 | 14 | 1 | 8\% | Insf. Data | \$31.82 | \$12.65 | 0 |
| Agricultural Workers | \$11.34 | 79 | 81 | 2 | 3\% | Insf. Data | \$13.08 | \$8.78 | 1 |
| Supervisors of <br> Construction and Extraction Workers | \$22.45 | 103 | 100 | (3) | (3\%) | Insf. Data | \$25.39 | \$14.27 | (3) |
| Construction Trades <br> Workers | \$16.56 | 995 | 977 | (18) | (2\%) | 18 | \$18.97 | \$12.20 | (27) |
| Helpers, <br> Construction Trades | \$12.70 | 19 | 19 | 0 | 0\% | Insf. Data | \$14.23 | \$9.83 | (0) |


| Other Construction and Related Workers | \$20.59 | 94 | 94 | 0 | 0\% | Insf. Data | \$22.88 | \$14.72 | (1) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Extraction Workers | \$17.52 | 16 | 17 | 1 | 6\% | Insf. Data | \$19.53 | \$14.05 | 1 |
| Supervisors of Installation, <br> Maintenance, and <br> Repair Workers | \$24.93 | 67 | 68 | 1 | 1\% | Insf. Data | \$28.87 | \$16.53 | 1 |
| Electrical and Electronic Equipment Mechanics, Installers, and Repairers | \$18.04 | 60 | 58 | (2) | (3\%) | Insf. Data | \$20.55 | \$13.23 | (3) |
| Vehicle and Mobile <br> Equipment <br> Mechanics, <br> Installers, and <br> Repairers | \$18.36 | 329 | 334 | 5 | 2\% | 16 | \$22.17 | \$11.36 | 1 |
| Other Installation, Maintenance, and Repair Occupations | \$16.70 | 500 | 511 | 11 | 2\% | 25 | \$19.63 | \$10.32 | 2 |
| Supervisors of Production Workers | \$24.70 | 46 | 49 | 3 | 7\% | Insf. Data | \$29.00 | \$15.82 | 2 |
| Assemblers and <br> Fabricators | \$13.07 | 82 | 85 | 3 | 4\% | Insf. Data | \$15.06 | \$9.79 | 1 |
| Food Processing Workers | \$13.60 | 79 | 81 | 2 | $3 \%$ | Insf. Data | \$15.88 | \$9.91 | 1 |
| Metal Workers and Plastic Workers | \$17.41 | 105 | 109 | 4 | 4\% | Insf. Data | \$20.74 | \$11.78 | 3 |
| Printing Workers | \$15.02 | 80 | 83 | 3 | 4\% | Insf. Data | \$17.71 | \$10.02 | 4 |
| Textile, Apparel, and Furnishings Workers | \$11.42 | 74 | 75 | 1 | 1\% | Insf. Data | \$12.43 | \$9.57 | 2 |
| Woodworkers | \$15.47 | 29 | 29 | 0 | 0\% | Insf. Data | \$17.05 | \$11.32 | (1) |
| Plant and System Operators | \$21.85 | 72 | 73 | 1 | 1\% | Insf. Data | \$24.85 | \$14.83 | (0) |


| Other Production <br> Occupations | $\$ 16.61$ | 176 | 185 | 9 | $5 \%$ | 16 | $\$ 19.38$ | $\$ 11.65$ | 7 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Supervisors of <br> Transportation and <br> Material Moving <br> Workers | $\$ 21.31$ | 36 | 37 | 1 | $3 \%$ | Insf. Data | $\$ 25.13$ | $\$ 14.03$ | 0 |
| Air Transportation <br> Workers | $\$ 42.75$ | 61 | 63 | 2 | $3 \%$ | Insf. Data | $\$ 47.69$ | $\$ 21.23$ | 1 |
| Motor Vehicle <br> Operators | $\$ 15.64$ | 540 | 548 | 8 | $1 \%$ | 20 | $\$ 17.75$ | $\$ 10.69$ | $(2)$ |
| Rail Transportation <br> Workers | $\$ 29.16$ | 16 | 17 | 1 | $6 \%$ | Insf. Data | $\$ 33.60$ | $\$ 20.37$ | 1 |
| Other Transportation <br> Workers | $\$ 13.59$ | 39 | 40 | 1 | $3 \%$ | Insf. Data | $\$ 15.48$ | $\$ 9.71$ | 0 |
| Material Moving <br> Workers | $\$ 12.46$ | 440 | 450 | 10 | $2 \%$ | 23 | $\$ 14.23$ | $\$ 9.49$ | $(0)$ |

## Appendix A Parameters

| Code | Description |
| :--- | :--- |
| 86322 | Camp Verde, AZ (in Yavapai county) |
| 86324 | Clarkdale, AZ (in Yavapai county) |
| 86325 | Cornville, AZ (in Yavapai county) |
| 86326 | Cottonwood, AZ (in Yavapai county) |
| 86331 | Jerome, AZ (in Yavapai county) |
| 86335 | Rimrock, AZ (in Yavapai county) |
| 86336 | Sedona, AZ (in Yavapai county) |
| 86340 | Sedona, AZ (in Yavapai county) |
| 86341 | Sedona, AZ (in Yavapai county) |
| 86342 | Lake Montezuma, AZ (in Yavapai county) |
| 86351 | Sedona, AZ (in Yavapai county) |

## Appendix B Sources

## Industry Data

Emsi industry data have various sources depending on the class of worker. (1) For QCEW Employees, Emsi primarily uses the QCEW (Quarterly Census of Employment and Wages), with supplemental estimates from County Business Patterns. (2) Non-QCEW employees data are based on a number of sources including QCEW, Current Employment Statistics, County Business Patterns, BEA State and Local Personal Income reports, the National Industry-Occupation Employment Matrix (NIOEM), the American Community Survey, and Railroad Retirement Board statistics. (3) Self-Employed and Extended Proprietor classes of worker data are primarily based on the American Community Survey, Nonemployer Statistics, and BEA State and Local Personal Income Reports. Projections for QCEW and Non-QCEW Employees are informed by NIOEM and long-term industry projections published by individual states.

## State Data Sources

This report uses state data from the following agencies: Arizona Department of Administration, Office of Employment and Population Statistics

## Occupation Data

Emsi occupation employment data are based on final Emsi industry data and final Emsi staffing patterns. Wage estimates are based on Occupational Employment Statistics (QCEW and Non-QCEW Employees classes of worker) and the American Community Survey (Self-Employed and Extended Proprietors). Occupational wage estimates also affected by county-level Emsi earnings by industry.

